



# NAYA RAIPUR DEVELOPMENT AUTHORITY

1<sup>st</sup> Floor, Utility Block, Near Mantralaya, Capital Complex

Sector-19, Naya Raipur (C.G.)

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No.: 533/17-PRJ/NRDA/2014

Dated: 31/01/2015

**Sub: Workshop for System Integrator and Vendors / OEMs for RFP finalisation of Smart City Project of Naya Raipur on 4<sup>th</sup>, 5<sup>th</sup> February 2015**

Based on the requests received from the OEM's and Master System Integrators (MSI), the schedule for presentation for each company is given in **Annexure – "A"**. It is regretted that due to overwhelming response from the MSI /OEM's the time slot has been reduced to accommodate all.

**The presentation needs to be structured presented by individual companies as given below:-**

## OEM Companies

Maximum 15 minutes allowed, please report one hour before presentation schedule.

- Company Profile – **Max. 2 Mins.**
- Technology solutions related to Smart City components offered – **Min. 5 Mins.** (10 slides)
- Details of latest available technologies for the systems / sub systems etc and **cost effectiveness for need of Smart City** – **Min 5 Mins** (5 slides)
- Any other suggestions – **3 Mins**

## Master System Integrators (MSI)

Maximum 20 minutes allowed, please report one hour before presentation schedule.

- Company Profile & Experience – **Min. 3 Mins**
- Master System Integrator's capabilities/ solutions and experience on implementing similar projects – **Min. 7 Mins** (10 slides)
- Suggestions on project systems/ sub systems and their **cost effectiveness / cost benefit** – **Min. 7 Mins** (5-10 slides)
- Any other suggestions (e.g.: learning's, success factors from implemented projects at global level etc) – **3 Mins**

1. Soft copy of the presentation is also required to be shared with NRDA.
2. **In view of fact that this interaction / workshop is being held to discuss and appreciate about the latest as well as cost effective technologies suiting to the needs of Naya Raipur Smart City, it is proposed that the presentation shall be structured as above.**
3. Further, suggestion on procurement approach, technical and financial eligibility criteria, terms of payment, SLA's, options for sustainable financial model of the project along with any other information may be submitted separately in the **Hard & Soft copies** and shall not be made a part of presentations / discussions during presentation. (**Annexure – "B"**)
4. As large nos. of MSI / OEM's are participating, each participant is requested to stick to the time frame allotted.
5. Additionally companies are required to fill the **Annexure - C & D** and submit the same to NRDA during the workshop.

**In case of any further clarification on this, please write to:** seproject@nayaraipur.com, ceo@nayaraipur.com, gaurav.p.gupta@in.pwc.com

## Annexure - A

### Presentation Schedule

#### OEM Vendors Slots – 4<sup>th</sup> February 2015

No.	Company Name	Category (OEM/SI/MSI)	Slot Allotted on 4th Feb
1	Oracle	OEM	10:00-10.15 AM
2	Microsoft India	OEM	10:15-10:30 AM
3	SAP	OEM	10:30-10:45 AM
4	Cisco	OEM	10:45-11:00 AM
5	VMware Software India Pvt. Ltd	OEM	11:00 - 11.15 AM
6	ATeN Systems & Technologies Pvt. Ltd.	OEM	11:15 - 11.30 AM
7	Nice	OEM	11.30 - 11.45 AM
8	NetApp India Marketing & Services Private Limited	OEM	11.45 - 12.00 PM
9	ABB	OEM	12.00-12.15 PM
10	Honeywell	OEM	12:15-12:30 PM
11	Verint Video Intelligence Solutions	OEM	12:30-12:45 PM
12	PANORAMA electronics Pvt. Ltd	OEM	12:45-1:00 PM
13	Wacom India Private Limited	OEM	01:00-1:15 PM
14	RMSI Private Limited	OEM	01:15-1:30 PM
<b>Lunch Break (1:30- 2:00)</b>			
15	Geoknow	OEM	2:00-2:15 PM
16	Effects Computers	OEM	2:15 - 2:30 PM
17	Edgesoft Networks	OEM	2:30-2:45 PM
18	Trinity	OEM	2:45-3:00 PM
19	Rosmerta Technologies Ltd	OEM	3:00-3:15 PM
20	Athenta Technologies	OEM	3:15 - 3:30 PM
21	Numericups	OEM	3:30-3:45 PM
22	ZTE Telecom India Pvt Ltd	OEM	3:45-4:00 PM
23	Motorola Solutions	OEM	4:00-4:15 PM
24	TE Connectivity	OEM	4:15 - 4:30 PM
25	Juniper Networks	OEM	4:30-4:45 PM
26	Infinova	OEM	4:45-5:00 PM
27	Videonetics Technology Pvt.Ltd	OEM	5:00-5:15 PM
28	GPR Power Solutions	MSI	5:15 - 5:35 PM
29	ARS – TTT (India) Pvt. Ltd.	MSI	5:35-5:55 PM
30	ITI Ltd.	MSI	5:55-6:15 PM
31	CMS Pvt Ltd.	MSI	6:15-6:35 PM

## **MSI Vendors Slots – 5<sup>th</sup> February 2015**

<b>No.</b>	<b>Company Name</b>	<b>Category (OEM/MSI)</b>	<b>Slot Allotted on 5th Feb</b>
1	Infosys	MSI	10:00-10:20 AM
2	Schneider Electric Pvt. Ltd.	MSI	10:20-10:40 AM
3	IBM	MSI	10:40-11:00 AM
4	HCL Technologies	MSI	11:00-11:20 AM
5	L&T Construction	MSI	11:20-11:40 AM
6	Centre For Development of Advanced Computing (C-DAC)	MSI	11:40-12:10 PM
7	Deloitte	MSI	12:10-12:30 PM
8	GE India	MSI	12:30-12:50 PM
9	Hewlett Packard Company	MSI	12:50-1:10 PM
10	Thales India Pvt. Ltd.	MSI	1:10-1:30 PM
<b><i>Lunch Break (1:30- 2:00)</i></b>			
11	IL&FS Technologies	MSI	2:00-2:20 PM
12	State Govt. of Queensland, Australia	MSI	2:20-2:40 PM
13	Wipro Ltd	MSI	2:40-3:00 PM
14	Reliance Communication	MSI	3:00-3:20 PM
15	SPML Infra	MSI	3:20-3:40 PM
16	Sterlite Technologies Limited	MSI	3:40-4:00 PM
17	Ericson	MSI	4:00-4:20 PM
18	ABM Knowledgeware	MSI	4:20-4:40 PM
19	Bentley	MSI	4:40-5:00 PM
20	NEC	MSI	5:00-5:20 PM
21	LG CNS India P Ltd	MSI	5:20-5:40 PM
22	Rolta India Limited	MSI	5:40-6:00 PM
23	Steria India Limited	MSI	6:00-6:20 PM
24	Orange Business Services	MSI	6:20-6:40 PM
25	City Corporation Ltd.	MSI	6:40-7:00 PM
26	HFCL Group	MSI	7:00-7:20 PM

Chief Executive Officer  
Naya Raipur Development Authority

## **Annexure - B**

### **Information Sheet**

<b>Naya Raipur Smart City Project</b>		
<b>No.</b>	<b>Particulars</b>	<b>Details (To be filled)</b>
1	Name of Company -	
2	Category (OEM/MSI)	
3	Address -	
4	Name of contact person -	
5	Designation -	
6	Email id -	
7	Mobile number-	
8	Office telephone number -	
9	Key solution/ operation areas -	
10	Details of relevant experiences (Please provide maximum 5 case studies as per below required details) - Problem Statement, Proposed Solution, benefits released, name of client, year of implementation, engagement duration and value, whether provided as MSI or OEM)	Please attach separate files
12	Suggestions on project systems/ sub systems	Please attach separate files (If required)
13	Suggestions on procurement approach, SLA	Please attach separate files (If required)
14	Suggestions on payment terms, including various financing option for sustainability of the project	Please attach separate files (If required)
15	Suggestions on technical criteria and eligibility criteria	Please attach separate files (If required)
16	Cost Effectiveness	Please attach separate files (If required)

## **Annexure - C**

### **PROFORMA TO BE FILLED BY OEM/MSI FOR PROPOSED EQUIPMENTS/SERVERS/SOFTWARE**

<b>Sr. No.</b>	<b>Name of Equipment/Servers/ Software proposed for Project</b>	<b>Detailed Specification</b>	<b>Why proposed equipment/Servers/software is better than other available market products</b>	<b>Estimated cost in Indian Rs.</b>

## **Annexure - D**

### **Queries by the OEMs / MSI (If Any)**